

[Segmentation analysis]

Financial year ended 31 December, in millions of Euro

	2006	2005	Change in %	Organic growth
By geography				
France	3,137	2,991	0,05	0,05
UK	977	874	0,12	0,01
US	686	579	0,19	0,13
Netherlands	588	518	0,13	0,12
Rest of Europe	1,536	1,368	0,12	0,11
Rest of World	736	521	0,41	0,2
Sales	7,660	6,851	0,12	0,08
France ¹⁾	110	96	0,14	0,14
UK	57	52	0,1	-0,06
US	44	35	0,22	0,15
Netherlands	20	14	0,43	0,49
Rest of Europe	51	37	0,4	0,4
Rest of World	36	24	0,52	0,22
	318	258		
Corporate expenses	-29	-26		
Operating income (before special item)	289	232	0,25	0,17
By Sector				
IT	768	621	0,24	0,06
Engineering/Technical	463	410	0,13	0,1
Healthcare	437	424	0,03	-0,01
Accounting/Finance	376	287	0,31	0,13
Education	126	111	0,14	0,11
Other sectors	543	408	0,33	0,14
Professional/executive	2,713	2,261	0,2	0,08
Traditional	4,947	4,590	0,08	0,08
Sales	7,660	6,851	0,12	0,08
IT	48	37	0,3	0,09
Engineering/Technical	29	24	0,21	0,17
Healthcare	21	24	-0,1	-0,16
Accounting/Finance	21	13	0,5	0,25
Education	17	15	0,16	0,14
Other sectors	32	19	0,64	0,32
Professional/executive	168	132	0,27	0,12
Traditional	150	126	0,2	0,21
	318	258		
Corporate expenses	-29	-26		
Operating income (before special item)	289	232	0,25	0,17

¹⁾ Excluding a net one-off gain of €4 million in 2005, operating income in France increased by 19%.